GRCC College Action Project Update  
Due to SLT Exec Council: August 1, 2013

Project Title: GRCC Capital Projects: Business Community Engagement

Champion Name: Mansfield Matthewson

August 1 Update Questions

NOTE: All current CAP projects are scheduled to be completed by July, 2014.

The Champion’s responses should be direct and factual to provide a clear picture of its progress, accomplishments, and challenges.

1. Describe the past accomplishments and the current status of this Action Project since August of 2012. Describe any changes to your implementation plan that you have made this year. Describe concrete achievements: meetings, data gathered and analyzed, plans made or implemented, changes in processes, and measured results. If your team hasn’t made expected progress, explain why things are moving slower than planned. If you implementation plan has changed, please describe why:

- GRCC Infrastructure Upgrade Renovation Informational Session - November 8, 2012
  Co-presented by GRCC, OAK and GMB AE. Included information on upcoming GRCC projects, how to participate and the fundamentals of BIM (Building Information Modeling)
  Approximately (120) local contractors in attendance

- 1st Annual West Michigan Construction Summit – March 7, 2013
  Business Opportunity Forum: Co-presented by GRCC, City of GR, Kellogg’s, Kent County, Spartan Stores, CSM Group and Fifth Third
  (89) Contractors in attendance: (35) MBE, (18) MLBE, (9) WBE, (11) Veteran, (5) Disabled Veteran, (1) LGBT

- Corporate Connections West (matchmaking event targeting WBES)– May 23, 2013
  Presented by CEED, GRCC hosting
  Presenting Corporates in addition to GRCC: Accident Fund, Bronson, Consumers Energy, CSM Group, EPI Marketing, Gentex, Graphic Packaging, GVSU, Haworth, Herman Miller, Kellogg’s, Fifth Third, Skanska, Priority Health, Spectrum Health
  (25) WBES in attendance in addition to others

Purpose:
- Establish opportunity outreach to the local business community for engagement with the 2012 bond issue projects and other major projects.
- Provide resources to the local business community for engagement with the 2012 bond issue projects and other major projects.

Goals:

Comment [DS1]: SLT Executive Team Viewers comment: The group would like to know what are you trying to accomplish with this project? The goal statements are missing. This CAP will be successful if what?
• Inclusion: Provide equal opportunity to the local business community by providing opportunities and resources to participate in the 2012 capital projects and other major projects.

**Indicators of Success:**
• Supplier participation (reflective of our community) in the submission of bids
• Supplier participation (reflective of our community) in the award of bids
• Supplier Surveys

2. *Describe the next steps for this Action Project for 2013-14*
Be specific about the next critical steps planned to move the Action Project ahead for next year. In many cases you will need to assemble your team and develop a Work Plan that you all agree on. This plan should be detailed as to guide your team’s activities for the next year.

• GRCC BIM Upgrade Briefing for Contractors (provided by KalBlue) - September 18, 2013 (tentative)

3. *What challenges, if any, are you facing regarding this Action Project?*
This is an opportunity to get constructive, actionable feedback, advice, and help from the SLT Executive Team. In your response, specify blocks, gaps, sticking points, or problems.

• Greater diverse participation in the award of bids associated with 2012 bond projects
• Garnering significant participation from contractors and sub-contractors in college sponsored events.
• Investment from small businesses in time and resources

4. *What are the measures (data) you are using to document success of your project? How are you performing on those measures?*
Each project champion should be collecting data that demonstrates the progress they are making. Provide a table outlining this data. The SLT Exec Team will use this data to evaluate the success of your action project to date.

• Supplier participation (reflective of our community) in the submission of bids
• Supplier participation (reflective of our community) in the award of bids

**Supplier participation (reflective of our community) in the submission of bids**
**College Park Plaza Renovation (phase 2)**
• **27 Subcontractor Bids Submitted**

<table>
<thead>
<tr>
<th>Subcontractor</th>
<th>Award Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Schepers Concrete Construction</td>
<td>$24,050.00</td>
</tr>
<tr>
<td>Draper Group U.S.A <em>/</em>*** (Masonry)</td>
<td>$12,500.00 (.005%)</td>
</tr>
<tr>
<td>Draper Group U.S.A. <em>/</em>*** (General Trades)</td>
<td>$215,500.00 (7.6%)</td>
</tr>
<tr>
<td>Bouma Corporation (LPDA)</td>
<td>$20,421.00</td>
</tr>
<tr>
<td>River City Flooring (Flooring)</td>
<td>$64,276.00</td>
</tr>
<tr>
<td>H&amp;H Painting Company (Painting)</td>
<td>$10,775.00</td>
</tr>
</tbody>
</table>

Comment [DS2]: SLT Executive Team Viewers comment: The committee felt that this area was a little light and needed to have a little more information. Also, we would like to know what is the plan between August 14, 2013 through June of 2014. What will happen during this period?
Elevator Service Company ** (Elevator Upgrade) - $214,320.00
Brigade Fire Protection (Fire Protection) - $152,500.00
Alternative Mechanical**** (Mech. & Plumbing) - $1,653,000.00 (58.7%)
Van Haren Electric (Electrical) - $445,500.00

$2,812,842.00

Supplier participation (reflective of our community) in the submission of bids
Cook Academic Hall Renovation
• 37 Subcontractor Bids Submitted
Subcontractor awards for bid package 2:
Pro Tech Environmental (Demolition) $334,698.00
Van Dam Ironworks (Misc. Steel) $171,300.00
Vos Glass (Glass/Storefront) $822,000.00
Custom Caulking (Joint Sealants) $10,900.00
Draper Group */**** (General Trades) $1,145,831.00 (11.5%)
Titan Interiors (Drywall/Acoustical) $1,286,600.00
Eastpointe Interiors (Flooring) $614,852.00
Detail Painting (Paint & Wall Cover) $135,980.00
Total Fire Protection (Fire Protection) $161,550.00
B & V Mechanical (Mechanical) $3,447,700.00
Van Haren Electric (Electrical) $1,594,800.00
Great Lakes Elevator (Elevators) $245,000.00

$9,970,711.00

Supplier participation (reflective of our community) in the submission of bids
Main Building Hall Renovation
• 42 Subcontractor Bids Submitted
Subcontractor awards for bid package 2:
Arch. Glass & Metals (Window Replacement) $1,690,762.00
Brigade Fire (Fire Protection) $486,000.00
EPS (Fire Alarm) $12,478.00
Nugent Builders (General Trades) $194,000.00
Bouma Corporation (Metal Studs, Drywall) $141,761.00
Kone Elevator (Elevators) $41,000.00
Quality Air (HVAC) $165,996.00
Allstate (Electrical) $155,673.00

$2,887,670.00

The college’s internal benchmark for diverse participation is 12%. The College Park Plaza project rendered greater than 66% diverse participation when considering the subtotal of

Comment [DS3]: SLT Executive Team Viewers comment: We need to know what these numbers mean. We need a narrative to say what it means to you, Mansfield. Is it good? If so, why? If it’s bad, is it an improvement from last year or three years?
subcontractor awards. Cook Academic Hall rendered 11.5% participation. GRCC should be well pleased regarding diverse awards for both these projects. Although the Main Building Hall Renovation did not garner any diverse awards among sub-contractors, it’s important to note that (42) bids were received. This level of engagement in our projects is exceptional and fulfills one of the indicators of success: Supplier participation (reflective of our community) in the submission of bids.

5. Do you anticipate that this CAP will NOT be completed by July, 2014? If yes, please discuss those components which you anticipate not being completed.
   • 2012 Bond issue projects will be active through fiscal year 2018-19.

6. From your perspective as a CAP Champion, how could the strategic planning process be improved?
   • Increased engagement from subteams at larger.