I. Policy Section

6.0 Human Resources

II. Policy Subsection

6.6 Title IV Loan School Code of Conduct

III. Policy Statement

Institutional Policy Regarding Education Loans and Student Financial Aid

A. Revenue-Sharing Arrangements
The College will not enter into any revenue-sharing arrangement with any lender.

B. Interaction with Borrowers
The College will not recommend a lender, assign a student’s private student loan to a particular lender, or refuse to certify or delay certification of any private loan, based upon the borrower’s selection of lender.

C. Private Loans
The College will not request or accept from any lender any offer of funds to be used for private education loans, including funds for an opportunity pool loan, to students in exchange for the College providing concessions or promises regarding providing the lender with (i) a specified number of federal loans; (ii) a specified federal loan volume; or (iii) a preferred lender arrangement for federal loans.

D. Co-Branding
The College will not permit a private educational lender to use the College’s name, emblem, mascot, logo, or any other words, pictures, or symbols associated with the College to imply endorsement of private educational loans by that lender.

E. Staffing Assistance
The College will not request or accept from any lender any assistance with call center staffing or financial aid office staffing. Nothing in this section, however, prevents the College from accepting assistance from a lender related to (i) professional development training for its staff; (ii) providing educational counseling materials, financial literacy material or educational sessions, or debt management material to borrowers, provided that such materials disclose to borrowers the identification of any lender that assisted in preparing or providing
such materials, or (iii.) staffing services on a short-term, non-recurring basis to
assist the College with aid-related functions during emergencies, including State-
declared or federally declared natural disasters, federally declared national
disasters, and other localized disasters and emergencies identified by the
Secretary of Education.

Code of Conduct
A. Conflicts of Interest
   1. No employee shall have a conflict of interest with respect to any
      education loan or other student financial aid for which the employee
      has responsibility.
   2. No employee may process any transaction related to his/her own
      personal financial aid eligibility or that of a relative.³

B. Gifts
   No employee may accept any gift from a lender, guarantor, or servicer
   of education loans. A gift to a family member of an employee or to any
   other individual based on that individual’s relationship with the
   employee shall be considered a gift to the employee if the gift is given
   with the knowledge and acquiescence of the employee and the
   employee has reason to believe the gift was given because of the
   employee’s position at the College.

C. Prohibited Contracting Arrangements
   No employee shall accept from any lender or affiliate of any lender any
   fee, payment, or other financial benefit (including the opportunity to
   purchase stock) as compensation for any type of consulting
   arrangement or other contract to provide services to a lender or on
   behalf of a lender relating to education loans.

D. Advisory Board Compensation
   No employee who serves on an advisory board, commission, or group
   established by a lender, guarantor, or group of lenders or guarantors
   may receive anything of value from the lender, guarantor, or group of
   lenders or guarantors in return for that service. They can however
   receive reimbursement for reasonable expenses associated with
   participation. A school must report annually to the Department of
   Education any such reasonable expenses paid or provided to any
   employee who is employed in the financial aid office or who otherwise
   has responsibilities with respect to education loans or other financial
   aid of the institution.

The report must include the following:
• the amount of each specific instance of reasonable expenses paid or
  provided;
• the name of the financial aid official, other employee, or agent to whom the expenses were paid or provided;
• the dates of the activity for which the expenses were paid or provided; and
• a brief description of that activity.

E. Reimbursement of Expenses

Expenses incurred while attending professional association meetings, conferences, or in connection with service on an advisory board, commission, or group described in this Policy must be paid by the College. Entertainment expenses such as concert or sports tickets or greens fees may not be accepted. Employees are expected to personally pay for such expenses or request reimbursement from the College in accordance with college policy.

F. Meals

Employees may occasionally need to share meals with employees of lenders, guaranty agencies, the State of Michigan, or other colleges or universities in the course of business. Meals offered as a part of meetings, conferences, or other events may be accepted if all participants in the meeting or events are offered the meals or if the meals are included as a part of a registration fee.

IV. Reason for the Policy

The purpose of this policy is to prohibit conflicts of interest in situations involving student financial aid and to establish standards of conduct for employees with responsibility for student financial aid. A financial aid code of conduct policy is also required by the Higher Education Opportunity Act of 2008.

V. Entities Affected by this Policy

This policy applies to all employees who work in the Financial Aid Office and all other College employees who have responsibilities related to education loans or other forms of student financial aid.¹

VI. Who Should Read this Policy

All of the institution’s officers, employees, and agents with responsibilities with respect to Title IV loans.

VII. Related Documents

a. The Higher Education Opportunity Act (Public Law 110-315)
b. The Higher Education Act of 1965, as amended
c. The Federal Student Aid Handbook
VIII. Contacts

Director of Student Financial Aid
Policy Owner: Associate Director of Financial Aid

IX. Definitions

A. Conflict of Interest: A conflict of interest exists when an employee’s financial interests or other opportunities for personal benefit may compromise, or reasonably appear to compromise, the independence of judgment with which the employee performs his/her responsibilities at the College.

B. Gift: Any gratuity, favor, discount, entertainment, hospitality, loan, or other item having a monetary value of more than a de minimis amount. The term includes a gift of services, transportation, lodging, or meals, whether provided in kind, by purchase of a ticket, payment in advance, or reimbursement after the expense has been incurred. The term “gift” does not include any of the following:

1. Standard materials, activities, or programs on issues related to a loan, default aversion, default prevention, or financial literacy, such as a brochure, a workshop, or training.
2. Training or informational material furnished to the College as an integral part of training session that is designed to improve the service of a lender, guarantor, or servicer of educational loans to the College, if such training contributes to the professional development of the college’s employees.
3. Favorable terms, conditions, and borrower benefits on an education loan provided to a student employed by the College or an employee who is the parent of a student if such terms, conditions, or benefits are comparable to those provided to all students of the College and are not provided because of the student’s or parent’s employment with the College.
4. Entrance and exit counseling services provided to borrowers to meet the College’s responsibilities for entrance and exit counseling under federal law, so long as the College’s employees are in control of the counseling, and such counseling does not promote the products or services of any specific lender.
5. Philanthropic contributions to an institution from a lender, servicer, or guarantor of education loans that are unrelated to education loans or any contribution from any lender, guarantor, or servicer that is not made in exchange for any advantage related to education loans.
6. State education grants, scholarships, or financial aid funds administered by or on behalf of a State.

C. Opportunity pool loan: A private education loan made by a lender to a student attending the College or the family member of such a student that involves a payment, directly or indirectly, by the College of points, premiums, additional
interest, or financial support to such lender for the purpose of such lender extending credit to the student or the family.

D. Revenue-sharing arrangement: An arrangement between the College and a lender under which (a) a lender provides or issues a loan to students attending the College or to their families; and (b) the College recommends the lender or the loan products of the lender and in exchange, the lender pay a fee or provides other materials benefits, including revenue or profit sharing, to the College or its employees.

X. Procedures

NA

XI. Forms

NA

XII. Effective Date

March, 2009

XIII. Policy History

Original effective date - March, 2009
The Higher Education Opportunity Act of 2008 created statutory requirements for a code of conduct on August 14, 2008
Reviewed on February 1, 2013
Revised June, 2021

XIV. Next Review/Revision Date

February, 2025 or upon changes in State or Federal Regulations

¹Agents of the College with responsibility for education loans or other student financial aid are also expected to abide by the terms of this Policy.
²As defined in the federal Truth in Lending Act, 15 UCSA § 1631 et seq.
³As defined in the federal Truth in Lending Act, 15 UCSA § 1631 et seq.
³For the purposes of this Policy, a “relative” is defined as an individual with whom an employee has a relationship by blood, marriage, adoption, domestic partnership, or other personal relationship in which objectivity might be impaired.